

Opportunity

BN000052234 – Full-service Architectural and Interior Design Firm

Location: Northeast, US



The Company is an established architectural and interior design firm serving residential, retail, and commercial clients throughout the Northeast, United States.

Bids Invited

Key Aspects

- From 2020 to 2023, revenue has grown at a compound annual growth rate (CAGR) of 42.1%
- In operation for over 20 years with an established team of over 20 employees
- Notable reputation in the industry with numerous awards and accolades, as well as being featured in many national publications
- The Company has a secured backlog of work of approximately \$1.9 million, with an additional estimated \$2.2 million in interior decorating commissions and finder’s fees related to these projects

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2020	Internal	\$1,316	\$1,316	(\$239)
12/31/2021	Internal	\$2,304	\$2,245	\$197
12/31/2022	Internal	\$2,777	\$2,590	\$108
12/31/2023	Internal	\$3,774	\$2,911	\$276

In order that we may obtain our client’s permission to release the Information Memorandum, please contact:

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Opportunities

- Integrate with a national or local developer to bring architectural services and interior design in-house
- Expand promotional efforts to expand client base and build the reputation of the company
- Continue to grow geographically into different states to expand market share
- Leverage the Company's real estate connections and company resources to begin self-development by purchasing, renovating, and selling homes

Headquartered

- Northeast, US

Current Markets

- The Company serves residential, retail, and commercial clients in multiple states within the Northeast, United States.

Real Estate

- The Company operates from an approximately 2,900 sq. ft. office leased from an unrelated third party. There is room to grow in the current facility.

Shareholder Objectives

- The Company is fully owned by a single shareholder who wants to de-risk and primarily work in a design and business development role for the company under new ownership.

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